

## Fresenius Medical Care AG & Co. KGaA

## COMPLETE OVERVIEW OF THE RESULTS FOR THE SECOND QUARTER AND FIRST HALF OF 2018

July 31, 2018

## Investor Relations phone: +49 6172 609 2525 email: ir@fmc-ag.com

#### Content:

Statement of earnings	page 2
Segment information	page 3
Balance sheet	page 4
Cash flow	page 5
Revenue development	page 6
Key metrics	page 7
Quality data	page 8
Reconciliation	page 9
Reconciliation one time	page 10

Disclaimer

This release contains forward-looking statements that are subject to various risks and uncertainties. Actual results could differ materially from those described in these forward-looking statements due to certain factors, including changes in business, economic and competitive conditions, regulatory reforms, foreign exchange rate fluctuations, uncertainties in litigation or investigative proceedings, and the availability of financing. These and other risks and uncertainties are detailed in Fresenius Medical Care AG & Co. KGaA's reports filed with the U.S. Securities and Exchange Commission. Fresenius Medical Care AG & Co. KGaA does not undertake any responsibility to update the forward-looking statements in this release.

Copyright by Fresenius Medical Care AG & Co. KGaA



Statement of earnings

Health Care Products Total revenue Costs of revenue Gross profit Selling, general and administrative (Gain) loss related to divestitures of Care Coordination activities Research and development Income from equity method investees Operating income (EBIT) Interest income	Th	ree months ende	d June 30	Six months ended June 30				
	2018	2017	Change	Change at cc	2018	2017	Change	Change at cc
Health Care Services	3,385	3,649	-7.2%	0.5%	6,594	7,418	-11.1%	-1.1%
Health Care Products	829	822	0.8%	6.1%	1,595	1,601	-0.3%	6.3%
Total revenue	4,214	4,471	-5.8%	1.6%	8,189	9,019	-9.2%	0.2%
Costs of revenue	2,910	2,976	-2.2%	5.8%	5,682	5,932	-4.2%	6.2%
Gross profit	1,304	1,495	-12.8%	-6.8%	2,507	3,087	-18.8%	-11.4%
Selling, general and administrative	715	904	-20.9%	-15.3%	1,393	1,827	-23.7%	-16.6%
(Gain) loss related to divestitures of Care Coordination activities	(833)	(4)	n.a.	n.a.	(820)	(4)	n.a.	n.a.
Research and development	38	35	7.3%	11.0%	70	67	3.4%	8.2%
Income from equity method investees	(17)	(23)	-28.0%	-27.6%	(34)	(38)	-9.0%	-8.2%
Operating income (EBIT)	1,401	583	140.2%	161.7%	1,898	1,235	53.7%	68.4%
Interest income	4	6	-31.0%	-43.3%	(20)	(23)	-11.9%	-5.9%
Interest expense	80	89	-9.9%	-3.1%	184	211	-12.4%	-5.3%
Interest expense, net	84	95	-11.2%	-5.6%	164	188	-12.5%	-5.2%
Income before taxes	1,317	488	169.7%	194.2%	1,734	1,047	65.6%	81.6%
Income tax expense	262	150	73.8%	90.8%	349	332	5.0%	15.4%
Net income	1,055	338	212.3%	240.3%	1,385	715	93.7%	112.3%
Less: Net income attributable to noncontrolling interests	61	69	-11.5%	-4.0%	112	138	-18.6%	-9.1%
Net income attributable to shareholders of FMC AG & Co. KGaA	994	269	269.9%	303.2%	1,273	577	120.6%	141.4%
Operating income (EBIT)	1,401	583	140.2%	161.7%	1,898	1,235	53.7%	68.4%
Depreciation and amortization	180	186	-3.1%	3.0%	355	376	-5.5%	2.6%
EBITDA	1,581	769	105.5%	124.6%	2,253	1,611	39.9%	53.0%
EBITDA margin	37.5%	17.2%			27.5%	17.9%		
Weighted average number of shares	306,355,571	306,523,865			306,404,051	306,383,373		
Basic earnings per share	€3.24	€0.88	270.1%	303.4%	€4.15	€1.88	120.6%	141.3%
Basic earnings per ADS	€1.62	€0.44	270.1%	303.4%	€2.08	€0.94	120.6%	141.3%
In percent of revenue								
Costs of revenue	69.0%	66.6%			69.4%	65.8%		
Gross profit	31.0%	33.4%			30.6%	34.2%		
Operating income (EBIT)	33.3%	13.0%			23.2%	13.7%		
Net income attributable to shareholders of FMC AG & Co. KGaA	23.6%	6.0%			15.5%	6.4%		



#### Segment information

unaudited	Three	months ended	d June 30		Six months ended June 30				
	2018	2017	Change	Change at cc	2018	2017	Change	Change at cc	
Total									
Revenue in € million	4,214	4,471	-5.8%	1.6%	8,189	9,019	-9.2%	0.2%	
Operating income (EBIT) in € million	1,401	583	140.2%	161.7%	1,898	1,235	53.7%	68.4%	
Operating income margin in %	33.3%	13.0%			23.2%	13.7%			
Delivered EBIT in € million	1,340	514	160.6%	184.0%	1,786	1,097	62.8%	78.1%	
Days sales outstanding (DSO) <sup>1</sup>					82	74			
Employees (full-time equivalents)					111,263	112,163			
North America									
Revenue in € million	2,971	3,225	-7.9%	-0.2%	5,746	6,600	-12.9%	-2.7%	
Operating income (EBIT) in € million	1,286	470	173.9%	200.1%	1,648	995	65.6%	83.1%	
Operating income margin in %	43.3%	14.6%			28.7%	15.1%			
Delivered EBIT in € million	1,228	404	204.5%	233.8%	1,542	863	78.7%	97.4%	
Days sales outstanding (DSO) <sup>1</sup>	.,===				66	58			
U.S.									
Revenue per dialysis treatment in US\$ <sup>2</sup>	354	341	3.8%	n.a.	351	342	2.7%	n.a.	
Cost per dialysis treatment in US\$ <sup>3</sup>	286	272	5.1%	n.a.	287	274	4.6%	n.a.	
EMEA									
Revenue in € million	652	642	1.6%	4.5%	1,288	1,255	2.6%	5.2%	
Operating income (EBIT) in € million	105	113	-6.9%	-6.6%	214	227	-5.8%	-5.4%	
Operating income margin in %	16.1%	17.6%	-0.978	-0.078	16.6%	18.1%	-5.676	-5.470	
Delivered EBIT in € million	104	112	-7.0%	-6.7%	212	225	-5.9%	-5.4%	
Days sales outstanding (DSO) <sup>1</sup>	104	112	-7.070	-0.770	102	105	-0.770	-3.470	
Asia-Pacific									
Revenue in € million	422	417	1.2%	6.5%	814	795	2.4%	9.9%	
Operating income (EBIT) in € million	78	78	-0.5%	2.6%	152	160	-5.0%	-0.7%	
Operating income margin in %	18.4%	18.7%	0.070	2.070	18.7%	20.1%	0.070	0.770	
Delivered EBIT in € million	76	76	-1.1%	1.7%	148	156	-5.7%	-1.6%	
Days sales outstanding (DSO) <sup>1</sup>					130	119			
Latin America									
Revenue in € million	164	183	-10.4%	11.3%	334	360	-7.2%	14.3%	
Operating income (EBIT) in € million	11	12	-10.4%	-1.5%	25	27	-5.9%	4.8%	
Operating income margin in %	6.8%	6.8%			7.6%	7.5%			
Delivered EBIT in € million	11	12	-10.4%	-1.6%	25	27	-5.9%	4.8%	
Days sales outstanding (DSO) <sup>1</sup>					126	130			
Corporate									
Revenue in € million	5	4	-2.5%	-2.3%	7	9	-12.4%	-12.0%	
Operating income (EBIT) in € million	(79)	(90)	-12.0%	-10.3%	(141)	(174)	-19.1%	-16.9%	
Delivered EBIT in € million	(79)	(90)	-12.1%	-10.4%	(141)	(174)	-19.1%	-16.9%	

<sup>1</sup> Concurrent with the implementation of IFRS 15 and IFRS 9 prior year data has been adjusted to conform to the current year's presentation.

<sup>2</sup> Excl. the effects from the VA Agreement and IFRS 15 implementation, incl. these adjustments revenue per dialysis treatment was \$351 for the three months and \$361 for the six months ended June 30, 2017.

<sup>3</sup> Excl. the effects from IFRS 15 implementation, incl. IFRS 15 cost per dialysis treatment was \$283 for the three months and \$286 for the six months ended June 30, 2017.

cc = constant currency. Changes in revenue, operating income, net income attributable to shareholders of FMC-AG & Co. KGaA and other items include the impact of changes in foreign currency exchange rates. We calculate these non-IFRS financial measures at constant exchange rates to show changes in our revenue, operating income, net income attributable to shareholders of FMC-AG & Co. KGaA and other items without giving effect to period-to-period currency fluctuations. Under IFRS, amounts received in local (non-euro) currency are translated into euro at the average exchange rate for the period presented. Once we translate the local currency for the constant currency, we then calculate the change, as a percentage, of the current period using the prior period exchange rates versus the prior period. The single quarter results are calculated as the variance between the current year-to-date results less the preceding quarter's year-to-date which makes the single quarter subject to further foreign exchange fluctuation. This resulting percentage is a non-IFRS measure referring to a change as a percentage at constant currency. These currency-adjusted financial measures are identifiable by the designated term "Constant Currency".

We believe that the non-IFRS financial measure Constant Currency is useful to investors, lenders and other creditors because such information enables them to gauge the impact of currency fluctuations on a company's revenue, operating income, net income attributable to shareholders of FMC-AG & Co. KGaA and other items from period to period. However we limit our use of Constant Currency period-over-period changes to a measure for the impact of currency fluctuations on the translation of local currency into euro. We do not evaluate our results and performance without considering both Constant Currency period-over-period changes in non-IFRS revenue, operating income, net income attributable to shareholders of FMC-AG & Co. KGaA and other items prepared in accordance with IFRS. We caution the readers of this report to follow a similar approach by considering data on Constant Currency period-over-period changes only in addition to, and not as a substitute for or superior to, changes in revenue, operating income, net income attributable to shareholders of FMC-AG & Co. KGaA and other items prepared in accordance with IFRS. We present the growth rate derived from IFRS measures next to the growth rate derived from non-IFRS measures such as revenue, operating income, net income attributable to shareholders of FMC-AG & Co. KGaA and other items prepared in accordance with IFRS. We present the growth rate derived from IFRS measures next to the growth rate derived from non-IFRS measures such as revenue, operating income, net income attributable to shareholders of FMC-AG & Co. KGaA and other items and other items. As the reconciliation is inherent in the disclosure, we believe that a separate reconciliation would not provide any additional benefit.



#### Balance sheet

in € million, except net leverage ratio	June 30	December 31
	2018	2017
	(unaudited)	(audited
Assets		
Current assets	7,512	6,374
Goodwill and intangible assets	12,461	12,78
Other non-current assets	5,072	4,86
Total assets	25,045	24,025
Liabilities and equity		
Current liabilities	5,496	5,300
Non-current liabilities	7,571	7,89
Total equity	11,978	10,82
Total liabilities and equity	25,045	24,02
Equity/assets ratio	48%	45%
Debt		
Short-term debt	873	76
Short-term debt from related parties	3	
Current portion of long-term debt and capital lease obligations	898	88
Long-term debt and capital lease obligations, less current portion	5,490	5,79
Total debt	7,264	7,44
Cash and cash equivalents	1,657	97
Total net debt	5,607	6,470
Annualized EBITDA <sup>1</sup>		
Operating income (EBIT)	2,095	2,372
Depreciation and amortization	694	73
Non-cash charges	50	5
Annualized EBITDA	2,839	3,15
Net leverage ratio	2.0	2.1

<sup>1</sup> EBITDA : including largest acquisitions and divestitures and in 2018 excluding the gain related to divestitures of Care Coordination activities.



#### Cash flow statement

in € million, unaudited	Three month			
	June 3		Six months ender	
	2018	2017	2018	2017
Operating activities				
Net income	1,055	338	1,385	715
Depreciation / amortization	180	186	355	376
Change in working capital and other non-cash items	(579)	359	(1,129)	(39)
Net cash provided by (used in) operating activities	656	883	611	1,052
In percent of revenue	15.6%	19.7%	7.5%	11.7%
Investing activities				
Purchases of property, plant and equipment	(244)	(206)	(466)	(404)
Proceeds from sale of property, plant and equipment	17	13	20	16
Capital expenditures, net	(227)	(193)	(446)	(388)
Free cash flow	429	690	165	664
In percent of revenue	10.2%	15.4%	2.0%	7.4%
Acquisitions and investments, net of cash acquired, and purchases of				
intangible assets	(164)	(191)	(345)	(352)
Proceeds from divestitures	1,662	9	1,662	10
Acquisitions and investments, net of divestitures	1,498	(182)	1,317	(342)
Free cash flow after investing activities	1,927	508	1,482	322



in € million, unaudited				Change	Organic	Same market treatment
	2018	2017	Change	at cc	growth	growth
Three months ended June 30	4 0 1 4	4 471	F 00/	1 / 0/	2 70/	
Total revenue Health Care Services	<b>4,214</b> 3,385	<b>4,471</b>	<b>-5.8%</b> -7.2%	<b>1.6%</b> 0.5%	<b>3.7%</b> 3.1%	2.8%
Thereof Dialysis Care revenue	2,807	3,649 2, <b>912</b>	-7.2%	4.5%	6.3%	2.8%
Thereof Care Coordination revenue	578	737	-21.5%	-15.2%	-20.2%	2.070
Health Care Products	829	822	0.8%	6.1%	6.2%	
North America	2,971	3,225	-7.9%	-0.2%	3.0%	
Health Care Services	2,761	3,017	-8.5%	-0.9%	2.4%	2.4%
Thereof Dialysis Care revenue	2,232	2,319	-3.8%	4.2%	6.4%	2.4%
Thereof Care Coordination revenue	529	698	-24.1%	-17.9%	-22.1%	
Health Care Products	210	208	1.3%	9.9%	9.9%	
EMEA	652	642	1.6%	4.5%	<b>3.9%</b>	
Health Care Services	315	310	1.5%	4.7%	3.2%	3.1%
Health Care Products	337	332	1.8%	4.4%	4.6%	
Thereof Dialysis Products	319	311	2.4%	5.2%	5.4%	
Thereof Non-Dialysis Products	18	21	-7.6%	-7.6%	-7.6%	
Asia-Pacific	422	417	1.2%	6.5%	6.1%	
Health Care Services	191	191	0.2%	6.8%	5.8%	7.1%
Thereof Dialysis Care revenue	142	152	-5.9%	0.2%	4.8%	7.1%
Thereof Care Coordination revenue	49	39	23.9%	32.0%	12.5%	
Health Care Products	231	226	1.9%	6.3%	6.3%	
Latin America	164	183	-10.4%	11.3%	9.6%	
Health Care Services	118	131	-9.7%	15.0%	12.5%	1.1%
Health Care Products	46	52	-12.0%	1.9%	2.3%	
Corporate	5	4	-2.5%	-2.3%		
Six months ended June 30						
Total revenue	8,189	9,019	-9.2%	0.2%	3.1%	
Health Care Services	6,594	7,418	-11.1%	-1.1%	2.3%	2.5%
Thereof Dialysis Care revenue	5,455	5,970	-8.6%	1.6%	5.2%	2.5%
Thereof Care Coordination revenue	1,139	1,448	-21.4%	-12.3%	-18.9%	
Health Care Products	1,595	1,601	-0.3%	6.3%	6.4%	
North America	5,746	6,600	-12.9%	-2.7%	1.9%	
Health Care Services	5,351	6,182	-13.4%	-3.3%	1.6%	2.4%
Thereof Dialysis Care revenue	4,306	4,793	-10.2%	0.4%	5.2%	2.4%
Thereof Care Coordination revenue	1,045	1,389	-24.8%	-16.0%	-20.7%	
Health Care Products	395	418	-5.5%	5.6%	5.7%	
EMEA	1,288	1,255	2.6%	5.2%	4.0%	
Health Care Services	629	613	2.6%	5.2%	2.5%	2.8%
Health Care Products	659	642	2.6%	5.3%	5.5%	
Thereof Dialysis Products	621	601	3.3%	6.1%	6.3%	
Thereof Non-Dialysis Products	38	41	-6.8%	-6.7%	-6.7%	
Asia-Pacific	814	795	2.4%	9.9%	6.5%	
Health Care Services	375	360	4.1%	13.0%	5.6%	5.0%
Thereof Dialysis Care revenue	281	301	-6.8%	1.2%	4.4%	5.0%
Thereof Care Coordination revenue	94	59	59.2%	72.7%	14.0%	
Health Care Products	439	435	0.9%	7.3%	7.2%	
Latin America	334	360	-7.2%	14.3%	12.6%	
Health Care Services	239	263	-9.0%	14.9%	12.3%	1.1%
Health Care Products	95	97	-2.4%	12.9%	13.2%	
Corporate	7	9	-12.4%	-12.0%		

<sup>2</sup> U.S. (excl. Mexico), same market treatment growth North America: 2.3%



unaudited	Thr	ee months ende	ed June 30	Six months ended June 30				
	2018	2017	Change	Change at cc	2018	2017	Change	Change at cc
Dialysis								
Revenue in € million	2,442	2,527	-3.4%	4.7%	4,701	5,211	-9.8%	0.8%
Operating income (EBIT) in € million	417	461	-9.5%	-2.4%	766	987	-22.4%	-14.2%
Operating income margin in %	17.1%	18.2%			16.3%	18.9%		
Delivered EBIT in € million	365	403	-9.3%	-2.3%	669	870	-23.0%	-15.0%
Care Coordination								
Revenue in € million	529	698	-24.1%	-17.9%	1,045	1,389	-24.8%	-16.0%
Operating income (EBIT) in € million	869	9	n.a.	n.a.	882	8	n.a.	n.a.
Operating income margin in %	164.1%	1.2%			84.5%	0.6%		
Delivered EBIT in € million	863	1	n.a.	n.a.	873	(7)	n.a	n.a

#### **Key metrics Care Coordination**

unaudited	S	ix months ended	June 30	
	2018	2017	Change	Change at cc
North America				
Member months under medical cost management <sup>1</sup>	337,625	288,134	17.2%	
Medical cost under management (in € million) <sup>1</sup>	2,433	1,998	21.8%	36.1%
Care Coordination patient encounters <sup>1</sup>	3,914,025	3,283,012	19.2%	

<sup>1</sup> The metrics may be understated due to a physician mapping issue related to the BPCI program within a CMS system which has not yet been resolved. Additionally, data presented for the BPCI and ESCO metrics are subject to finalization by CMS, which may result in changes from previously reported metrics.

#### Key metrics Dialysis Care Services

unaudited	Six months ended June 30							
	Clinics	Growth in %	De novos	Patients	Growth in %	Treatments	Growth in %	
Total	3,815	3%	63	325,188	3%	24,564,999	3%	
North America	2,439	4%	42	199,527	3%	15,134,388	3%	
EMEA	758	4%	7	63,589	4%	4,794,593	4%	
Asia-Pacific	385	-1%	13	30,578	2%	2,143,059	2%	
Latin America	233	1%	1	31,494	4%	2,492,959	4%	



### Quality data<sup>1</sup>

in % of patients	North A	merica	EM	EA	Latin Ar	nerica	Asia-P	acific
	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017	Q2 2018	Q2 2017
Kt/v ≥ 1.2	98	98	95	95	91	93	96	96
Hemoglobin = 10-12 g/dl	73	73	82	78	52	51	57	58
Calcium = $8.4-10.2$ mg/dl	85	84	79	74	78	78	74	74
Albumin $\geq$ 3.5 g/dl <sup>1)</sup>	80	78	90	86	91	91	89	87
Phosphate $\leq$ 5.5 mg/dl Patients without catheter	61	62	78	75	76	77	66	69
(after 90 days)	79	84	77	81	77	81	85	88
in days								
Days in hospital per patient year	10.1	10.1	7.6	7.5	4.1	3.9	3.6	3.9

<sup>1</sup> Definitions cf. Annual Report 2017, Section "Non-Financial Group Report"



# Reconciliation of non-IFRS financial measures to the most directly comparable IFRS financial measures

in € million, unaudited	Three months ende	d June 30	Six months ended	June 30
	2018	2017	2018	2017
Delivered EBIT reconciliation				
Total				
Operating income (EBIT)	1,401	583	1,898	1,235
less noncontrolling interests	(61)	(69)	(112)	(138)
Delivered EBIT	1,340	514	1,786	1,097
North America				
Operating income (EBIT)	1,286	470	1,648	995
less noncontrolling interests	(58)	(66)	(106)	(132)
Delivered EBIT	1,228	404	1,542	863
Dialysis				
Operating income (EBIT)	417	461	766	987
less noncontrolling interests	(52)	(58)	(97)	(117)
Delivered EBIT	365	403	669	870
Care Coordination				
Operating income (EBIT)	869	9	882	8
less noncontrolling interests	(6)	(8)	(9)	(15)
Delivered EBIT	863	1	873	(7)
EMEA				
Operating income (EBIT)	105	113	214	227
less noncontrolling interests	(1)	(1)	(2)	(2)
Delivered EBIT	104	112	212	225
Asia-Pacific				
Operating income (EBIT)	78	78	152	160
less noncontrolling interests	(2)	(2)	(4)	(4)
Delivered EBIT	76	76	148	156
Dialysis				
Operating income (EBIT)	72	75	140	154
less noncontrolling interests	(2)	(2)	(3)	(4)
Delivered EBIT	70	73	137	150
Care Coordination				
Operating income (EBIT)	6	3	12	6
less noncontrolling interests	0	0	(1)	0
Delivered EBIT	6	3	11	6
Latin America				
Operating income (EBIT)	11	12	25	27
less noncontrolling interests	0	0	0	0
Delivered EBIT	11	12	25	27
Corporate				
Operating income (EBIT)	(79)	(90)	(141)	(174)
less noncontrolling interests	0	0	0	0
Delivered EBIT	(79)	(90)	(141)	(174)
Reconciliation of net cash provided by operating ac	tivities to EBITDA <sup>1</sup>			
Total EBITDA			2,253	1,611
Interest expense, net			(164)	(188)
Income tax expense			(349)	(332)
Change in working capital and other non-cash items			(1,129)	(39)
Net cash provided by operating activities			611	1,052

<sup>1</sup> EBITDA is the basis for determining compliance with certain covenants in Fresenius Medical Care's long-term debt instruments.



Reconciliation of non-IFRS financial measures to the most directly comparable IFRS financial measures

in € million, except share data, unaudited	Three months end	ed June 30	Six months ender	d June 30
	2018	2017	2018	201
Deservise conformation of a comparable basis and adjusted				
Operating performance on a comparable basis and adjusted Revenue				
otal				
Revenue	4,214	4,471	8,189	9,01
Effect from IFRS 15 implementation		(131)		(270
Revenue on a comparable basis	4,214	4,340	8,189	8,74
/A Agreement <sup>1</sup>		2		(98
Revenue adjusted	4,214	4,342	8,189	8,65
lealth Care Seviese revenue	2.205	2 ( 40	6 604	7 4 4
Health Care Sevices revenue	3,385	<b>3,649</b> (131)	6,594	<b>7,41</b> (27)
lealth Care Sevices revenue on a comparable basis	3,385	3,518	6,594	7,14
/A Agreement	0,000	2	0,074	(98
Health Care Services revenue adjusted	3,385	3,520	6,594	7,05
North America				
Revenue	2,971	3,225	5,746	6,60
Effect from IFRS 15 implementation		(131)		(27
Revenue on a comparable basis	2,971	3,094	5,746	6,33
/A Agreement	2 071	2	E 744	(98
Revenue adjusted	2,971	3,096	5,746	6,23
lealth Care Sevices revenue	2,761	3,017	5,351	6,18
Effect from IFRS 15 implementation	2,,01	(131)	2,001	(27)
lealth Care Sevices revenue on a comparable basis	2,761	2,886	5,351	5,91
/A Agreement		2		(9
Health Care Services revenue adjusted	2,761	2,888	5,351	5,81
Dialysis Care Services revenue	2,232	2,319	4,306	4,79
Effect from IFRS 15 implementation	2 2 2 2	(70)	4 204	(158
Dialysis Care Services revenue on a comparable basis /A Agreement	2,232	<b>2,249</b> 2	4,306	<b>4,63</b> (98
Dialysis Care Services revenue adjusted	2,232	2,251	4,306	4,53
	_,	_,	.,	.,
Care Coordination revenue	529	698	1,045	1,38
Effect from IFRS 15 implementation		(61)		(11
Care Coordination revenue on a comparable basis	529	637	1,045	1,27
Operating income (EBIT) Fotal Operating income (EBIT)	1,401	583	1,898	1,23
Gain) loss related to divestitures of Care Coordination activities	(833)		(820)	
Operating income (EBIT) on a comparable basis	568	583	1,078	1,23
/A Agreement	568	8 591	1,078	(9 1,14
Operating income (EBIT) adjusted	506	571	1,078	1,14
North America				
Dperating income (EBIT)	1,286	470	1,648	99
Gain) loss related to divestitures of Care Coordination activities	(833)		(820)	
Operating income (EBIT) on a comparable basis	453	470	828	99
/A Agreement		1		(98
Operating income (EBIT) adjusted	453	471	828	89
Dialysis operating income (EBIT)	417	461	766	98
/A Agreement	447	1	7//	(9)
Dialysis operating income (EBIT) adjusted	417	462	766	88
Care Coordination operating income (EBIT)	869	9	882	
Gain) loss related to divestitures of Care Coordination activities	(833)	,	(820)	
Care Coordination operating income (EBIT) on a comparable basis	(000) 36	9	62	
Corporate				
Dperating income (EBIT)	(79)	(90)	(141)	(174
/A Agreement		7	• • • • •	
Operating income (EBIT) adjusted	(79)	(83)	(141)	(16
let income <sup>2</sup>	994	269	1,273	57
Gain) loss related to divestitures of Care Coordination activities	(686)	207	(674)	
Net income <sup>2</sup> on a comparable basis	308	269	<b>599</b>	57
/A Agreement		5		(5-
J.S. Tax Reform <sup>3</sup>	(35)	_	(82)	(3
Net income <sup>2</sup> adjusted	273	274	517	52
Basic earnings per share	€3.24	€0.88	€4.15	€1.88
Gain) loss related to divestitures of Care Coordination activities	(€2.24)		(€2.19)	
Basic earnings per share on a comparable basis	€1.00	€0.88	€1.96	€1.88
/A Agreement		€0.01		(€0.1
	(€0.11)		(€0.27)	
J.S. Tax Reform Basic earnings per share adjusted	€0.89	€0.89	€1.69	€1.7

<sup>2</sup> Attributable to shareholders of FMC AG & Co. KGaA

<sup>3</sup>U.S. Tax Reform: impacts from U.S. tax reform